

Blackwell

Jerome



# Eastern Brotherhood of Teamsters

Affiliated with International Brotherhood of Teamsters, A. F. of L.  
108 SPRING GATE ST. PHILADELPHIA, PA. • MARKET 7-6950  
EDWARD P. CRUMBO S. E. FLYNN, Secretary-Treasurer

OLLO FILE  
6/14/54  
Beck  
6-15-54

NEW YORK OFFICE: 325 SPRING STREET • NEW YORK 13, N. Y. • CHELSEA 2-7250

THOMAS L. HICKY

May 20, 1954

ADMINISTRATIVE FILE 205

Blackwell, Jerome  
X  
X

Mr Einar O Mohn  
Assistant to the General President  
International Brotherhood of Teamsters, AFL  
100 Indiana Avenue N W  
Washington 1, DC

Dear Brother Mohn:

In response to your communication of May 7, with respect to Jerome Blackwell, I met with Blackwell and discussed with him the program to which his letter to Brother Beck referred, namely, Bickford's.

He is proceeding to feel out this situation and I have tentatively agreed with him that if there is a real desire on the part of these workers to join the union, we would be interested.

I am waiting for Blackwell to set up a representative committee so that I might meet with them and explore the situation further. He agrees with this approach.

In line with my conversation with you, I am reminding you that I am also exploring the possibility of having the Independent Union at the Parodi Cigar Co., which is a manufacturing company devoted exclusively to the manufacture of Italian cigars, affiliate with the Teamsters organization, specifically, with Local 210.

By way of background - At one time this group was affiliated with the Food and Tobacco Workers Union, from which it later withdrew because the FTA-CIO was communist-dominated.

To my knowledge, this group has never been affiliated with the AFL and is not interested in affiliation with the AFL. If it does join, it will do so only by becoming part of the Teamsters Union.

MAY 21 1954

RECEIVED  
MAY 21 1954

This matter is still in the discussion stage and I am mentioning it to you because you suggested that out of courtesy you might want to indicate to AFL President Meany that we were consulting with these workers.

I shall keep you informed about both of these situations as they develop.

Some time ago, by the way, you asked me to look into the case of Leigh Muckle, of Local 933, Rochester, New York, from whose attorney you had received a letter. I have been in touch with the local union and have been informed that they were proceeding on the basis of the Constitution, that Muckle received a hearing and trial and was fined \$100.00. From the latest letter from the local, it appears that the case may now be considered to be closed, since Muckle appears to be taking no initiative toward any further recourse outlined in the International Constitution.

Fraternally yours,

*George Baldanzi*

George Baldanzi  
Representative

filed  
L 933  
x Muckle, Leigh

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CITY OF  
Rochester

ADMINISTRATIVE FILE

Blackwell, Jerome

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May 7, 1954

Mr. George Baldani  
Eastern Conference of Teamsters  
325 Spring Street  
New York, New York

Dear Sir and Brother:

Letter from Jerome Blackwell

We have not acknowledged receipt of the enclosed letter but suggest that you contact the writer and go over the outlined plan with him, advising that his communication has been referred to your attention. Will you let me know what you find and whether or not this will require any further action.

Freternally yours,

Elmer O. Mohn, Assistant to  
the General President.

EOM:aw

B

eac.



April 27, 1954

Jerome B. Blackwell  
19 Mt. Hope Place  
New York 53 N.Y.

Mr. David Beck Pres.  
International Brotherhood of Teamsters  
100 Indiana Ave. N.W.  
Washington D.C.

My dear Mr. Beck:

I am writing to place  
before you for any consideration you may see  
fit, the following:

1. The possibility of initiating an organizational campaign among the Dickford Inc. chain of restaurants in the New York area, embracing some 2000 employees. (Moody's Manual 1948 estimate)
2. The possibility of initiating an organizational campaign among the many thousands of taxi-cabs in Washington D.C. (Some time ago such a drive was discussed in one of your locals office, as I recall it on 7th St. N.W.)
3. The possibility of initiating an organizational campaign among the great numbers of workers employed by the hotels in Atlantic City N.J.

MR. Beck - Page #2

It has been stated on many occasion that your powerful Teamsters Organization is the one big union which is capable of accomplishing such undertakings. This observation is the thinking of some very fine labor people.

I formerly worked under my very good friend (and I mean a very real and true friend) the late Frank Fenton who was at that time New England Representative for the late A.F. of L. President William Green in the New England Area, principally Boston Mass. In the organizational drive at the time, by the Hotel & Restaurant Employees International Great help and support was rendered our effort through Teamsters Local #25 Boston and my good friend Nicholas Morrissey and John Sullivan - both of Local #25.

I later worked as a field Representative for the National C.I.O. under the then Regional Director for the C.I.O. in New England, another good friend Michael F. Widman Jr. of the U.M.W.A.

Subsequently I was employed by U.M.W.A. District #50 for approximately 2 yrs. - I worked out of the Chicago office of Dist. #50 - Vernon Ford was the U.M.W.A. Regional Director. I later was employed by the United Gas, Coal & Chemical Int'l Union as field Representative in the Chicago Area.

Mr. Beck - Page #3

Now, President <sup>+</sup> Beck, as regards Bickfords Inc. a small committee of the employees have been quietly making contacts at various restaurants and later holding impromptu meetings also visiting at homes of the workers — of course the "surface" has hardly been scratched yet. However the workers have shown good union sentiment and enthusiasm over a 4 month missionary period. The feeling is rather strong and promising that with a vigorous, militant and sustained organizing drive, the unionization of the above workers can, with hard work be accomplished.

In concluding will state that I have personally talked via telephone with the ~~ex.~~ Vice-Pres/ and personnel manager of Bickfords Inc., a one J.O. Sabatos, who is still a card-carrying U.M.W.A. member in good standing. During the "made up" conversation he stated that he is now and always has been a good trade-unionist and added — "that any organization, whether it was A.F. of L. — C.I.O. — or Independent that presented him with the necessary, authentic signed cards — he would recognize it as the collective bargaining agent for the Employees.

I spoke to several of your members in Local #807 which has Bickfords' trucks under contract and they manifested an (unauthorized) as yet) reply they would be only too happy to cooperate in the drive.

Mr. Beck - Page #4

It there was ever any labor difficulty  
at Bickfords - through Local #807 Teamsters  
- Bickfords could be shut pretty tight since  
they have to rely on the trucks servicing  
all their restaurants.

If you are interested and you deem it  
at all necessary I can arrange to come  
to Wash. D.C. for a little closer detailed  
summary.

With every good wish to you, President  
Beck and through you to all the  
members of your staff, may I remain

Fraternally yours

JEROME (JERRY) P. BLACKWELL



BICKFORD'S, INC. (ASE-BIK)—158

STOCK .....	Common	PRICE (Approx)	10%
FITCH RATING .....	B	DIVIDEND .....	•
EARN. (Year 1962) ..	\$2.30	YIELD .....	*

\*Paid \$4.50 on 10/20, 1951. \$0.00, 1952. \$0.00, 1953. \$0.00, 1954.

†Some dividend paid each year since 1929.

COMMENT (11/19/53) COMMON

Stock at prevailing levels, merits retention, considering company's relatively good record in an industry confronted with formidable operational handicaps. Prospects favor a sustaining of operational margins in 1953

## SECOND QUARTER SALES SHARPLY OFF

**Current Developments.**—While the large disposable incomes of the public maintain demand for food, its necessities in the economic outlook have brought some restraint in the lower income groups, and competition has become keener, with the result that sales have declined. However, some improvement may be anticipated when food prices will decline. In the meantime, earnings may also be adversely affected by rising labor and other operating costs.

Dividend Rate Maintained—Dividend rate was maintained with payments of \$0.20 each on April 1, July 1 and Oct. 1, 1951. In 1952, dividend payments totaled \$1.60 a share against total in 1951.

Interim Sales Report--In the 6 months ended June 30, 1953, net sales declined to \$12,000,000 from \$13,534,000 in the like 1952 term. In the June quarter sales fell to \$6,418,000 from \$7,998,000 in the like 1952 quarter.

**1952 Report**—In the year ended Dec. 31, 1952, net sales rose to \$26,700,316 from \$25,319,561 and net operating income to \$940,823 from \$689,645. Other income rose to \$25,204 from \$143,927 and there was a non-recurring profit of \$370,932 on sale of property. Income deductions were up to \$435,734 from \$327,800 and income taxes to \$321,305 from \$267,424. Net income rose to \$757,711, or \$2.50 a share, from \$248,253, or \$0.82 a share, in 1951.

**CAPITALIZATION (December 31, 1952) —**

Long Term Debt: \$2,800,000

Common Stock (par \$1), 302,946 shares.

**Operations Comment**—During 1952 sales rose 3.7% over those in 1951 and despite higher labor costs operating income was up 30.4% due to declining food prices which were not passed to customers. Taxes continued burdensome. Total of all taxes amounted to \$3.71 per share. Excluding non recurring items, net earnings per share were \$1.27, up 34.8% from 1951.

**New Subsidiary—**During 1952, a new subsidiary, Bickford's Catering, Inc., began active operations in the industrial feeding field.

**CORPORATE ACTIVITIES**—As of Dec. 31, 1952, the company had 100 restaurants, cafeterias and lunchrooms and 21 retail bakeries in operation.

Company was operating, under the Bickford's name, 24 restaurants and 7 retail bakeries in New York City, N. Y., 4 restaurants in Brooklyn, N. Y., 7 restaurants in Long Island, N. Y., 1 restaurant in both Mount Vernon and Yonkers, N. Y., and 6 restaurants in Baltimore, Md. Under the name of Ray's Food Shops, company operates 2 lunchrooms in New York City, N. Y., 3 lunchrooms in Brooklyn, N. Y., and 1 lunchroom in Long Island, N. Y. Under the name of Bick's Food Shops, company operates 4 lunchrooms in New York City, N. Y., and 2 lunchrooms in Long Island, N. Y. Wholly-owned subsidiaries of company include Foster Lunch System, Ltd., operating 20 restaurants, 3 cafeterias and 8 retail bakeries in San Francisco, Calif., and 2 restaurants and 1 retail bakery in Oakland, Calif., 1 retail bakery in Berkeley, Calif.; Hayes-Bickford Lunch System, Inc., operating 13 restaurants and 2 retail bake shops in Boston, Mass., 2 restaurants in Allston, Mass., 2 restaurants in Cambridge, Mass.; Bickford's Inc. of

November 28, 1968

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Please Return

TRANSFER AGENT—New York Trust Co., New York.  
SPOISTRAN—Manufacturers Trust Co., New York.

**COMMON**

*SALES, ETC	*NET INC	EARN. SH	PRICE RANGE
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YEAR	(5)	(6)	(7)	(8)	HIGH	LOW
1943				0.69	12%	10%
1942	26,700	754	2.50	0.66	12	9%
1951	25,320	248	0.82	0.60	16	9
1950	23,756	406	1.24	1.50	16%	14
1949	23,124	502	1.80	1.20	15%	13
1948	23,583	531	1.75	1.30	18	13%
1947	21,667	726	2.40	1.60	24%	15%
1946	19,946	947	3.13	1.30	24%	19%
1945	17,853	471	1.56	1.30	21%	14%
1944	17,432	401	1.32	1.09	15%	12
1943	16,713	542	1.79	1.00	13%	9%

\*Three ciphers (000) omitted. †Latest payment: \$0.20  
(Oct. 1, 1953, ex-div. (ASE) Sept. 21.

ANNUAL INCOME ACCOUNT AND BALANCE SHEET

SECTION TEN FRIDAY, NOVEMBER 20, 1953 Vol 20 No 22

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